



Partnering for Success

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Stringfellow Management Group Acquires The Joseph E. Shaner Company

FOREST HILL, MD, January 3, 2017 – Stringfellow Management Group, Inc. (SMG) has announced that it has acquired The Joseph E. Shaner Company, a Baltimore based Association Management Company specializing in the management of trade and professional associations.

This acquisition brings the number of SMG clients to 24, a 70% increase, continuing a trend of steady growth for the company. SMG is now comprised of 32 team members, including seven who have earned their Certified Association Executive (CAE) or Certified Meeting Professional (CMP) Certifications.

“SMG is fortunate to have the opportunity to bring on Shaner’s team of qualified and experienced individuals with a proven track record of providing excellent service to their clients,” Fred Stringfellow, President of SMG stated about the acquisition. “They are a valuable and welcome addition to the SMG team. Our new clients represent a mix of local and national professional and trade associations, similar to the variety of clients SMG already manages. Overall, it’s an excellent fit for everyone involved.”

SMG provides headquarters operations, professional management services, specialized financial management, and conference coordination to non-profit associations and foundations.

SMG is an Accredited Association Management Company. Administered by the AMC Institute, AMC Institute Accreditation is recognized and supported by ASAE & The Center for Association Leadership and is based on the ANSI Standard of Good Practices for the AMC Industry. For more information on Stringfellow Management Group, please contact Fred Stringfellow at (443) 640-1059, extension 102 or visit www.stringfellowgroup.net.

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